



# GPS Ontario

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"Your Local Guidance Counsellors"



## GPS Ontario Newsletter 2013 Issue 1

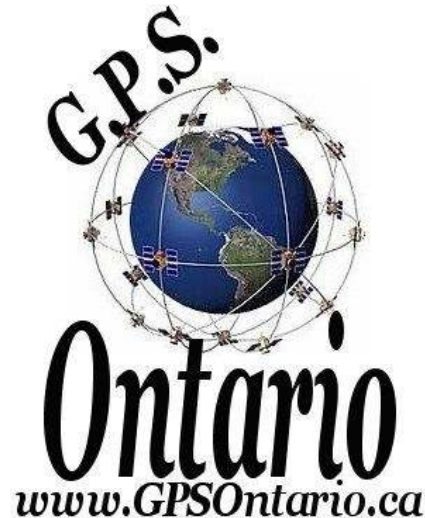
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### Happy New Year !

Happy New Year to you and yours from the entire GPS Ontario Team.

2012 was a fantastic year, a huge success a big Thank You to you all your support in 2012. It was our best year to date with huge improvements over 2011. GPS Ontario implemented a lot of changes at the start of 2012 and it has shown to be a huge increase in customer satisfaction and reliability in the service and support that you all Expect. There were a few growing pains with it but we have worked to get the kinks out of these processes.

GPS Ontario has continued to grow and add new programs and functionality as we have in other years. To help make things bigger, better, faster, and more reliable and 2013 is promising to be better again with a few new programs and the implementation of more great options for your our valued Customers.



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### Field Solutions Support Agreement.

In the Past GPS Ontario was Providing 24/7 Support 7 days a week, in 2012 GPS Ontario Adjusted its Support Hours which allowed us to provide better support and more reliable service.



In the past 12 months we have grown even more and have had issues with systems sold in previous year and providing support for them. As in all Previous Seasons the First Season of support is Included with the purchase of all new equipment. New Systems sold in 2013 will come with a Field Solutions Contract Attached at \$0.00 for the First Season. A season is January 01 to December 31.

GPS Ontario has Attached a Copy of the Field Solutions Contract with this Newsletter, it is also available on the GPS Ontario Technical Support Page, This Service agreement is not extremely complicated, or complex just places all the support costs up front and in the open, GPS Ontario is committed to providing you all with the best service and support , and getting to each and every one of you right away.

Nothing has changed in the past 12 months with the implementation of this Service Agreement in 2013, we billed for phone support cases that involved equipment that was not covered under the first season support included with the New Equipment the same as we did in 2012. Growers who want to take advantage of this Support Service Agreement will be invoiced at a preferred rate that's all, GPS Ontario has moved into a Case Management Structure which means that you will receive a case Log along with the details of that phone call, what the issue was at that time, and how it was resolved, as well as how long it took to resolve it. Better Tracking of these issues will ensure that GPS Ontario will be able to tailor better training for growers moving forward and better tracking of the support issues to help with product improvements and continued product development.

## GPS Ontario 2013 Training Schedule

It's time to prepare for the 2013 Growing season, and what better way to get started than enrolling in the GPS Ontario Training Courses.

We have implemented online webinars for you this season, This will allow us to Address Training material at a low User Cost, while still providing the same quality of training for you.

The Training Schedule will be launched under the new [Technical Support Page](#) on our Website This Training Schedule will be updated often so check back

### Training will be on the following topics.

FmX Display Course 1. Introduction to the FmX Display.  
FmX Display Course 2. Advanced Field Operations  
FmX Display Course 3. Flow and Application Control  
FmX Display Course 4. Data Management with the FmX Display.

CFX-750 Display 1. Introduction and Field Application

Farmworks 1 - Basic Layout and organization.  
Farmworks 2 - CFFE, Materials, Supplies, & Equipment Setup  
Farmworks 3 - Editing Data, and Prescription Map Setup  
Farmworks 4 - Writing Data to the CFX and FmX Display.



Dates will be scheduled on the [GPS Ontario Support Page](#) in the next couple days. Class Sizes are limited so sign up now to reserve your Spot.

## GPS Ontario 2013 Pre-Season Service

GPS Ontario has implemented a Farm Specific Pre Season Maintenance Program, This Program is designed to be a preseason Check on your precision Ag Equipment. Confirmation that your Display Firmware is up to date, Confirmation that your Auto Steer Systems are Calibrated within Spec. and a Confirmation that your Flow and App Components are within Spec and calibrated.. For operations with Hydraulic Dives and Clutches a Pre Season Check on the hardware and Calibration.

In Most Cases a Field is not required but in a lot of cases where we are confirming a planter setup the planter must be field ready with an available running area.  
If your interested in learning more about this please give us a call and we will provide a quote for your operation.

## Advanced and Extended Warranty Program.

You run your farm as a business. It can be very rewarding when things go well, which is why you own Trimble® guidance and steering control equipment. Trimble is known for superior precision and reliability under the toughest agricultural conditions.

Mother Nature and market demands wait for no one. If an equipment problem halts your operation, you can't control the clock—much less your downtime and costs.

Problem solved. The Trimble Protected™ extended warranty program gives you peace of mind with the most comprehensive coverage in the industry.



- FmX® integrated display
- CFX-750™ display
- EZ-Guide® 250 system
- Autopilot™ automated system
- EZ-Pilot® assisted steering system
- Get industry leading protection for up to 5 years
- You deal directly with Trimble - no 3rd party administrators or insurance companies
- No deductibles - ever
- Transferable ownership
- Advanced warranty features may be claimed while equipment is still under factory warranty
- No registration form, no spam, no junk mail
- Minimize downtime
- Avoid unexpected and unbudgeted repair costs
- No worries. No hassles. Just great protection for your investment

- Autopilot™ automated system
- EZ-Pilot® assisted steering system
- EZ-Steer® assisted steering system
- RTK base stations
- **NEW DCM-300 Cellular Modem**



[Learn more about Trimble Protected on our Website](#)

## Social Media: Update 2013

In 2012 GPS Ontario embarked in the Social Media front, Joining Facebook, Twitter Linked-in and Youtube.

With a lot of Success in Social Media GPS Ontario has over 775 Followers on Twitter to-date and climbing Everyday. GPS Ontario Posts all sales programs and firmware upgrade notifications as well as info on service travels on Twitter, Some growers are taking advantage of knowing when we are in there area, on the bottom of every page on our Website is a link to following-us on these 4 Social Media Sites



## Connected Farm Services: Modem Bundle Program ends Jan 31st, 2013



**\$1895.00**

**NOTE:** Your email address is on our mailing list. If this newsletter was inadvertently sent to an incorrect address, please notify our customer service department to remove or correct your email address.

GPS Ontario thanks you for your patronage. If you require assistance, have questions or concerns, send an email to [support@GPSOntario.ca](mailto:support@GPSOntario.ca).



**"Get it Straight about going Straight"**

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